### **Bio-Data**

## Prof. (Dr.) Ehtesham Ahmad

# Professor of Commerce | Ex-Dean | Researcher in Interest





#### **Contact & Personal Details**

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- Address: 310, Eden Enclave, Phase-1, Kursi Road, Lucknow 226026
- Belongs to: House No. 10, Moh. Bulaqui Pura, Mau Nath Bhanjan, Mau 275101
- LinkedIn: <u>linkedin.com/in/ehtesham-ahmad-7b38942a9</u>
- Google Sholar: https://scholar.google.com/citations?user=Ff1 HYQAAAAJ
- Date of Birth: 17 June 1963
- Date of Superannuation (Retirement): 30 June 2025
- Last Pay Drawn (May-2025): <u>Basic 218,200</u> <u>Gross 354,610</u> <u>Deductions 75,400</u>

#### **Professional Summary**

- 33+ years in academia (specializing in Finance, Islamic Banking, and Entrepreneurship).
- Expertise in finance, accounts, risk management & entrepreneurship, and curriculum design.
- Led major institutional roles (Dean, Controller of Examinations, RUSA Coordinator).
- 11 books published, 30+ research papers, and 50+ conference participations.

#### **Academic & Administrative Roles**

Khwaja Moinuddin Chishti Language University, Lucknow

#### 2013 - Present

• Professor & Head, Department of Commerce

- Dean, Faculty of Commerce (Former)
- Key Leadership Roles:
  - o Institutional Coordinator for RUSA 2014 (secured ₹20 crores funding).
  - o Controller of Examinations (3 terms) & Deputy Controller.
  - o Director, Pandit Deen Dayal Upadhyay Shodh Peeth.
  - Chairman, Admissions Committee (2024–25).
  - o Provost of University Hostels (Boys & Girls), Library In-charge.
  - Chief Operating Officer Awadh Incubation Foundation
  - In-Charge Vice-Chancellor
  - In-Charge Finance Officer

#### **Education**

Degree	Specialization	University	Year
D.Phil	Small Scale Industries (Finance)	University of Allahabad	2004
M.Com	Finance & Accounts	University of Allahabad	1984
B. Com	Accounts & Law	University of Allahabad	1982
Intermediate	Commerce	UP Board	1980
Matriculation	Maths & Commerce	UP Board	1978

#### **Publications**

#### **Authored Books (11)**

- 1. Management Accounting for Business Decisions (Manisha Publications, 2017) | ISBN: 978-93-86731-21-0
- 2. Entrepreneurship & Small-Scale Industries (Manisha Publications, 2017) | ISBN: 978-93-86731-17-3
- 3. Cost Accounting (Manisha Publications, 2018) | ISBN: 978-93-88032-09-4
- 4. Financial Management (Manisha Publications, 2021) | ISBN: 978-93-89885-75-0

- 5. Business Communication (Poornam Publications, 2022) | ISBN: 978-93-933-66-00-9
- 6. Computerized Accounting (Manisha Publications, 2022) | ISBN: 978-93-94043-60-0
- 7. कम्प्युट्रीकृत लेखांकन (Computrikrit Lekhankan) (Hindi) (Poornam Publications, 2023) | ISBN: 978-93-93366-14-6
- 8. The Path of Youth Entrepreneurship (National Press Associates, 2024) | ISBN: 978-81-19674-55-8
- 9. Entrepreneurship: Toward a Driven Economy (Swarnajayanti Publications, 2019) | ISBN: 978-93-88838-32-0
- 10. Start-up India: A Drive Towards Self-Reliance (ABS Books Publications, 2022) | ISBN: 978-93-94424-09-8
- 11. Entrepreneurship for Sustainable Development (ABS Books, 2023) | ISBN: 978-93-94424-69-2

#### **Edited Books & Chapters (7)**

- 1. Social Banking in a Not-So-Social World (Red Shine Publications, 2022) | ISBN: 978-93-94727-36-6
- 2. Entrepreneurship in India: Not Everyone's Cup of Tea (ABS Books, 2022) | ISBN: 978-93-94424-09-8
- 3. The Present Era: Dynamic, Bigger, More Able (Gutenberg Books, 2020) | ISBN: 978-93-86240-82-8

  (Full list of chapters available in original CV)

#### Research Papers (30+)

- Moderated Mediation Analysis: Entrepreneurial Education's Influence on the SSN-EI link via Entrepreneurial Attitude | journal of International Council for Small Business | ISSN: (Print) (Online) Journal homepage: <a href="www.tandfonline.com/journals/ucsb20">www.tandfonline.com/journals/ucsb20</a> | (Scopus)
- 2. Predicting Success Factors for Entrepreneurship | Empirical Economics Letters | ISSN 1681-8997 | 2023 (ABDC)
- 3. Non-Interest Banking in India: A Review | *IJAEM* | ISSN 2395-5252 (Impact Factor: 6.18) | 2024
- 4. Digital India & Economic Growth | Abhinav Gaveshna | ISSN 2394-4366 | 2023
- 5. Crypto-Currency in India: Present & Future | IJNRD | ISSN 2456-4184 | 2022
- 6. Ethical Banking: Need of the Hour | Asian Journal of Multidisciplinary Research | ISSN 2582-8088 | 2021

7. Analysing the critical success factor for entrepreneurship in hotel industry- a study of star category hotels in Uttar Pradesh | SHODHSAMHITA | ISSN 2277-7067 Dec 2022 | (Complete list aligns with original CV entries)

#### **Conferences & Seminars (Selected)**

- 1. 74th All India Commerce Conference | Delhi School of Economics | Dec 2023
  - o Presented: Consumer Loyalty in Indian vs. Foreign Apparel Brands.
- 2. International Seminar on Accounting Education | Manipal University | Jan 2019
  - Presented: Paradigm Shift in Accounting Education.
- 3. Entrepreneurship Development Conference | University of Lucknow | Feb 2021
  - o Presented: Role of Rural Entrepreneurship in Sustainable Development.

#### Ph.D. Supervision (11)

#### Awarded (8)

- 1. Dr. Ajay Kumar Mishra (2011): Performance of Private Insurance Companies in India.
- 2. Dr. Mariya Bint Seraj (2024): Non-Interest Banking for Social Uplift (US Economy Case Study).

#### Submitted (3)

- 1. Sayyed Zuhair Ali Zaidi: Consumer Preferences for Indian vs. Global Retail Products.
- 2. Aayesha Aleem: Attitude of Technical Students Toward Entrepreneurship in UP.
- 3. Azwar Jamal: Analytical Study on Investment Pattern of Middle Class.

#### **Research Projects**

- 1. UP State Govt. Excellence Centre Grant | ₹7,25,000 | Completed | 2019
- 2. Uttar Pradesh Higher Education Research Project | ₹1,82,000 | Ongoing / Surrendered | 2023

#### **Professional Affiliations**

- Life Member: Indian Commerce Association, Indian Accounting Association.
- Executive Member: Indian Accounting Association (Gwalior Chapter).
- Member Faculty Board: Integral University, Lucknow

Member Faculty Board: Kumaon University, Nainital - Uttrakhand

#### **Skills & Expertise**

- Teaching: Financial Accounting, Research Methodology, Islamic Banking.
- Research: Quantitative Analysis, Entrepreneurship, Policy Design.
- Languages: English (Fluent), Urdu & Hindi (Native), Arabic & Persian (Read only)

#### **Departmental Development Initiatives**

As Head of the Department of Commerce, Prof. (Dr.) Ehtesham Ahmad has initiated strategic developmental plans to align academic programs with evolving industry needs—particularly those in high-demand regions like the Gulf.

#### 1. Training & Placement Enhancement:

The department is actively strengthening its Training & Placement Cell to bridge the gap between academic learning and industry readiness. Regular skill workshops, corporate tie-ups, and pre-placement grooming sessions are being institutionalized for both B.Com and M.Com students.

#### 2. Launch of Add-On Skill Development Programs:

Aiming to equip students with market-relevant skills beyond their routine degree curricula, the department is introducing a range of diploma and certificate programs in high-demand areas including:

- Cyber Security
- Digital Marketing
- Financial Analyst (with Excel & FinTech tools)
- Forensic Accounting & Fraud Detection

#### 3. Global Employability Focus:

These programs are specifically curated to enhance student employability in international markets, especially the **Gulf region**, where skill-based professional qualifications in finance, IT security, and digital commerce are in growing demand.

**Prof. Ehtesham Ahmad**